

THOMPSON-HAMEL, LLC
BRIAN N. HAMEL

December 22, 2011

Dear Valued Client:

As 2011 comes to a close, I would like to thank you for the trust you have placed in us. We take our responsibilities very seriously, and it is our honor and privilege to assist you with your estate planning, insurance and investment needs. In order for us to properly assist you in meeting your long range financial goals and objectives, it is important we meet with you periodically to assess your current situation and make adjustments, if necessary. As we begin a new year in 2012, we encourage you to take the time to meet with us to conduct an annual review. We have found over the years these reviews are very productive and provide our clients with a clearer picture of their futures.

This year-end letter also allows me the opportunity to provide an update on our founder, Art Thompson. On Monday afternoon, November 21st, Art experienced a life threatening situation as a result of bleeding in his brain. After a trip to the emergency room at The Aroostook Medical Center and a resulting scan of his brain, it was determined he needed to be airlifted immediately to Eastern Maine Medical Center (EMMC) in Bangor for emergency surgery. Art was promptly transported to the Northern Maine Regional Airport by Crown Ambulance where Art was greeted by a fixed wing air ambulance aircraft operated by Fresh Air, LLC. After liftoff, Art was in Bangor in 36 minutes, transported to EMMC and underwent successful surgery to relieve the significant pressure that had built up in his brain. I am so pleased to report Art's recovery is going well, and in fact he was miraculously discharged from EMMC on November 28th and is now resting comfortably at home. Art and his wife, Fritzie, have asked me to pass along to all of Art's well wishers how grateful they are for your prayers, thoughts and acts of kindness. We are looking forward to Art's full recovery and return to his active lifestyle very soon.

Lastly, I have included with this letter a postage paid postcard I would ask you to fill out and return to us indicating your desires with respect to receiving our traditional calendars, as well as your delivery preference for our newsletters.

I wish you a safe, healthy and enjoyable holiday season and a prosperous 2012!

Best regards,

Brian N. Hamel
Managing Partner

Enclosure

"Securities offered solely through Ameritas Investment Corp. (AIC) member FINRA and SIPC. AIC and Thompson-Hamel, LLC are not affiliated. Additional products and services may be available through Brian Hamel or Thompson-Hamel, LLC that are not offered by AIC"

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